



## Press Release

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### **Club Car's Guardian SVC Incorporated**

#### **As Key Element of Visage Mobile Information System**

AUGUSTA, GA (Jan. 28, 2010) – Since its introduction in 2009, Club Car's Guardian SVC (Satellite Vehicle Control) service has brought an advanced level of protection to golf courses and their most valuable assets – their customers, course and golf cars – as part of the industry's most affordable GPS-based system. Now the Guardian service is being incorporated into Visage as a complementary element of golf's first mobile information system.

The Guardian service is built into all three Visage systems. Courses that use Club Car Precedent fleets powered by the Excel drive system receive the Guardian service at no additional cost.

Guardian incorporates the most desirable course management features of GPS technology – including limiting vehicle access, controlling vehicle speed, reviewing the history of where a golf car has been driven and monitoring and diagnosing vehicle performance – into a service that can be accessed from any computer with an Internet connection.

“Guardian changes the way golf courses manage their business,” said Michael R. Packer, Club Car's vice president of sales for the company's Americas group. “It enables GPS technology to become a strategic course management tool with widespread application.”

With the help of Guardian, the University of Texas Golf Club programs its golf cars to keep

players away from environmentally sensitive areas and to slow to safe speeds at certain points on the course.

“The system eliminates things people don’t like on a golf course, like marshals telling them what they can’t do and ropes and stakes that take away from the beauty of the course,” says Greg Garner, head golf professional at the private course in Austin. “It’s a much cleaner approach to educating your members.”

Guardian is a joint development of Club Car and GPS Industries LLC, a Sarasota, Fla.-based technology firm that focuses on the golf, resort and real estate markets.

The Guardian system allows course managers to set up a profile to limit vehicle use or maximum speed anywhere on the course, including near lakes, bunkers, environmentally sensitive areas and steep downhill portions of the cart path. Using the golf car industry’s first Local Interconnect Network, which allows the vehicle’s controller and on-board computer to communicate in real time, Guardian can display a message to vehicle occupants (visible on an LCD panel mounted in the vehicle’s dash area) to return to an unrestricted area. The system can also be programmed to slow the vehicle’s speed or stop it altogether in prescribed areas.

The same technology monitors battery use to prevent a vehicle from going out on the course with an insufficient charge to complete the round. Diagnostic capabilities also helps course technicians remotely identify and correct potential vehicle faults. The system supports an optional distance-to-the-green feature with distance to additional points of interest such as bunkers or water hazards.

### **About Club Car**

Club Car has been one of the most respected names in the golf industry for more than half a century. The company’s dependable and efficient Precedent golf cars and Carryall Turf utility vehicles are integral to the successful operations of thousands of courses in the U.S. and around the world. The world’s largest manufacturer of electric vehicles is also recognized as an innovation leader. The Visage Mobile Golf Information System is the latest in a long line of technical advances that improve the golfer’s experience as well as help courses operate more efficiently. The Augusta, Ga.-based company, a division of Ingersoll Rand, is equally respected for the support it provides the game’s leading associations and organizations, including the PGA of America, the NGCOA, GCSAA, CMAA, The First Tee and the Executive Women’s Golf Association. For more information, go to [www.clubcar.com](http://www.clubcar.com) or [www.ingersollrand.com](http://www.ingersollrand.com).

**About GPS Industries**

GPS Industries (GPSI) develops and markets technology-based solutions that help golf courses, resorts and residential communities generate incremental revenues and improve operational efficiencies. GPSI, in collaboration with Club Car, developed the Visage Mobile Golf Information System and provides for its ongoing support. GPSI was created in 2009 through the acquisition and merger of GPS Industries, ProLink Systems and a series of assets previously owned by David Chessler, CEO of the Sarasota, Fla.-based company. Major GPSI investors and advisers include Falconhead Capital, an investment firm specializing in consumer-focused businesses in the leisure, lifestyle, sport and media categories; and Greg Norman's Great White Shark Enterprises. For more information, go to [www.gpsindustries.com](http://www.gpsindustries.com) or [www.falconheadcapital.com](http://www.falconheadcapital.com).

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