



Press Release

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Marc Dufour Named President of Club Car;

Longtime Ingersoll Rand Executive Succeeds Gary Michel

AUGUSTA, Ga. (Aug. 1, 2011) – Marc Dufour has been named president of [Club Car](#), an Ingersoll Rand brand. Dufour will have overall responsibility for the operational performance and strategic direction of the golf car and utility vehicle manufacturer.

Dufour is Club Car's fifth president in the company's 53-year history. He succeeds Gary Michel, who recently was named president of Ingersoll Rand's Residential Solutions Sector.

The 30-year Ingersoll Rand veteran has spent his entire career in the company's [Industrial Technologies Sector](#), which provides products and services – from compressed air systems, tools and pumps to material and fluid handling systems and small task-oriented vehicles – that enhance energy efficiency, productivity and operations. After joining Ingersoll Rand in 1981 as an application engineer, Dufour has held various positions with increasing responsibility. For the past five years, he has served as president of the America's Region of the Industrial Technologies Sector. Previously he was president of Ingersoll Rand's global Air Solutions business.

Dufour assumes leadership of one of golf's most respected brands as Club Car expands its reputation as a leading manufacturer of small task-oriented vehicles that serve a growing number of industries.

"Marc has demonstrated strong leadership skills throughout an impressive career at Ingersoll Rand. He is extremely well qualified to take on this important role within our organization," said Robert Zafari, president of the Industrial Technologies Sector.

"I'm thrilled and honored to lead a company as respected and well positioned as Club Car,"

Dufour said. “Throughout the Ingersoll Rand enterprise, as well as anywhere in the world where its people and products serve, Club Car is known for its innovative spirit, dedication to customers and unique culture. This is a very special opportunity for me.”

About Club Car

Club Car has been one of the most respected names in the golf industry for more than half a century. The company’s dependable and efficient Precedent golf cars and Carryall Turf utility vehicles are integral to the successful operations of thousands of courses in the U.S. and around the world. The world’s largest manufacturer of electric vehicles is also recognized as an innovation leader. The Visage Mobile Golf Information System is the latest in a long line of technical advances that improve the golfer’s experience as well as help courses operate more efficiently. The Augusta, Ga.-based company, a division of Ingersoll Rand, is equally respected for the support it provides the game’s leading associations and organizations, including the PGA of America, the NGCOA, EGCOA, GCSAA, CMAA, The First Tee and the Executive Women’s Golf Association. For more information, go to clubcar.com and ingersollrand.com.

About Ingersoll Rand

Ingersoll Rand is a world leader in creating and sustaining safe, comfortable and efficient environments in commercial, residential and industrial markets. Our people and our family of brands – including Club Car, Hussmann, Ingersoll Rand, Schlage, Thermo King and Trane – work together to enhance the quality and comfort of air in homes and buildings, transport and protect food and perishables, secure homes and commercial properties and increase industrial productivity and efficiency. We are a \$14 billion global business committed to sustainable business practices within our company and for our customers. For more information, visit www.ingersollrand.com.

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